



208A New London Turnpike  
Glastonbury, CT 06033

March 22, 2012

Richard M. Doyle, Jr.  
Richards Corporation  
72 North Harwinton Avenue  
Terryville, CT 06786

Re: West Bristol K-8 School Project – Bristol, CT

Mr. Doyle,

Over the past year Gilbane has had the pleasure of working with the staff from Richards Corporation on the West Bristol K-8 School Project in Bristol, CT. Richards Corporation has provided Gilbane with outstanding customer service.

Richards Corporation field staff, managed by Marc Young and Jeff Levins, has executed the Sitework on this project with efficiency and attention to detail. The execution of the scope of work has been done in a manner that has not only supported the overall project schedule but has also supported Gilbane's top priority of project site safety and wellness.

Richards Corporation's approach to the project delivery has truly aligned with the way in which Gilbane envisioned and planned this project to be completed. I look forward to working with Richards Corporation on future projects and thank both you and your staff for your continuing contributions to the success of the West Bristol School Project.

Sincerely,

A handwritten signature in cursive script that reads "Karrie Kratz". The signature is written in black ink and is positioned above the printed name.

Karrie Kratz  
GILBANE  
Senior Project Manager

Cc: Patrick Delany, Sr. Purchasing Agent, Gilbane Building Company